## STAR HEALTH AND ALLIED INSURANCE CO LIMITED

Registration No. and Date of Registration with the IRDA : 129 / 16.Mar. 2006

## PERIODIC DISCLOSURES

## FORM NL-40 Business Acquisition through different channels

Insurer: Star Health and Allied Insurance Co Ltd
Date:
30/Sep/20

| Business Acquisition through different channels |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sl.No. | Channels | For the Quarter |  | For the Quarter Previous Year |  | Up to the period |  | Up to the period Previous Year |  |
|  |  | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium |
| 1 | Individual agents | 1,751,848 | 191,053 | 994,426 | 118,434 | 2,698,087 | 310,342 | 1,735,049 | 205,985 |
| 2 | Corporate Agents-Banks | 56,801 | 5,720 | 28,602 | 2,834 | 78,734 | 8,513 | 44,245 | 4,756 |
| 3 | Corporate Agents -Others | 5,416 | 552 | 2,121 | 215 | 8,430 | 956 | 4,009 | 440 |
| 4 | Brokers | 42,645 | 18,067 | 29,360 | 16,610 | 72,400 | 30,449 | 48,674 | 27,337 |
| 5 | Micro Agents | - | - | - | - | - | - | - | - |
| 6 | Direct Business | 181,326 | 21,495 | 125,466 | 16,896 | 296,979 | 36,962 | 230,760 | 30,389 |
| 7 | Others | 35,363 | 4,842 | 19,035 | 2,483 | 57,932 | 8,371 | 35,979 | 4,652 |
|  | Total (A) | 2,073,399 | 241,728 | 1,199,010 | 157,472 | 3,212,562 | 395,594 | 2,098,716 | 273,559 |
| 1 | Referral (B) | - | - | - | - | - | - | - | - |
|  | Grand Total ( $\mathrm{A}+\mathrm{B}$ ) | 2,073,399 | 241,728 | 1,199,010 | 157,472 | 3,212,562 | 395,594 | 2,098,716 | 273,559 |

